

NDSCS Foundation Full Board Meeting Minutes

Pursuant to due call and notice thereof, as a regular meeting of the Foundation Full Board of NDSCS, Wahpeton, North Dakota, was duly called and held at Red River Valley Room of the Hektner Student Center on November 18, 2022.

Present: Hugh Veit (Brd. Pres.), Mark Beyer, Josh Dozak, Art Grochow, Jeff Hilgemann, Linda Hopkins, Dee Jensen, Joel Kaczynski, James Kapitan, Paige Kjesbo, Megan Kummer (VP), Jeff Leinen, Daric Pfingsten, Rich Slagle, Trudy Tischer, Chad Wehri, Roger Worner

Ex Officio: Dr. Rod Flanigan, Kim Nelson, Michelle Nelson, Yoney Fobb, Stephanie Curtis, Denise Laymon, Amy Frauenberg

Absent: Heather Miller, Andrew Mauch, Roger Richels, Adam Wahler

Kim Nelson introduced the new Alumni Foundation staff members, Denise Laymon and Amy Frauenberg.

Hugh Veit opened the meeting. **Trudy Tischer made a motion to approve the agenda, Jim Kapitan seconded, motion carried.**

A motion to approve the August 19, 2022, minutes was made by Jim Kapitan and seconded by Jeff Hilgemann, motion carried.

In Roger's absence, Kim gave the investment report. The agency balance is \$26,975,657. The market continues to fluctuate. Bell Wealth Management will meet with the Foundation Investment Committee in January for their bi-annual meeting.

Kim reported on the operating budget. The Annual Giving Campaign started in October with donations coming in steadily. Postage and mailing expenses associated with the campaign as well as the Alumni Review are reflecting on the report. Cyber insurance will increase 11% which is below the industry average for an increase. An RFQ will go out for insurance quotes in the spring as the contract with Bremer will expire.

Kim went over the gifts over \$10,000 from July through October explaining how some funds flow through the Foundation for programs while others go towards scholarships and endowments.



Kim is finalizing documents for the final ND Challenge Grant submission. The next meeting is on January 23, which allows donations to come in through the end of the year. Kim expects the Challenge Grant program to continue as the ND State Legislators are in favor of it and see the great impact it has had at many institutions.

Stephanie shared the Annual Giving Campaign status. As of November 16, \$119,118 of the \$157,500 goal has been raised. The Foundation staff will be making follow-up phone calls after the first of the year. Over 14,000 procurement letters were mailed in October and November.

Yoney recapped the 24-hour online Giving Day Event held November 15. Donations totaled \$3,890.00. There was new donor activity and some Campus engagement. The funds are added to the Annual Giving Campaign.

Kim and Stephanie gave a report on DREAMS which will be held at the BAC on April 14, 2023. A steering committee consisting of Foundation staff, NDSCS staff, and community volunteers will begin meeting in December to begin the planning process. The board was encouraged to begin thinking about donations for the auction.

Jeff Leinen gave a Kosel Land Lab update. Despite a dry year, crop yields were good. Fall tillage is done. Proceeds from the sale of the crop will go towards scholarships and into the existing endowment. Jeff shared how different departments have been involved in the land lab with many students benefitting from the hands-on experience the lab offers.

Dr. Flanigan gave an update from the Athletic Department.

- The volleyball team finished as the Region XIII Runner-up, losing to Bismarck State College in the championship game. Bismarck State advanced to the national tournament.
- The football team won the MCAC Championship game against M State, Fergus Falls. They are currently ranked #1 in the NJCAA Division 3 national rankings. It is anticipated that they will be invited to play in the National Championship game in Glen Ellyn, IL on December 3.
- Both men's and women's basketball seasons are underway with 4-1 records. The women's team has had lower numbers with illnesses and injuries.
- The women's softball team is selling parking spaces at the NDSCS Fargo parking lot during the NDSU/UND football game. The team will earn money for their program expenses.

Hugh Veit adjourned the meeting at 9:35 for closed session.

The meeting reconvened at 11:00 a.m.

The following board members were not present: Jeff Leinen, Andrew Mauch, Heather Miller, Roger Richels, Trudy Tischer, Adam Wahler.

A motion was made during the closed session by Jim Kapitan to explore selling a portion of the CIC land to Fargo Public Schools. Jeff Hilgemann seconded the motion, motion passed.

Joel Kaczynski informed the board that the sale of the 19th Avenue building has been put on hold for the time being. The realtor was understanding of the situation. The Foundation Attorney will continue to research and update the title work to determine neighboring building ownership and easements for any future renovations.

President Rod Flanigan gave an update:

- A new mural is being painted in the Hektner Student Center.
- A plan for facility updates was approved for Barnhard Hall as they prepare for the 100th Electrical Anniversary in May 2023.
- Dr. Flanigan has been meeting with local State Legislators as they approach their next session. Priorities for NDSCS include a \$19M expansion of the Precision Ag Program. The expansion would move the JD Tech program to Bisek Hall, offering more space for the Precision Ag lab and classrooms.
- Dr. Flanigan, along with five other community colleges have been working closely with State Representative Sanford on a proposal to change the weighting of technical credits regarding the size factor.
- Deferred maintenance is an issue across the state including NDSCS. Discussions on how to fund these projects long-term is being discussed with Jeff Volk of the State Board of Higher Ed.

The meeting was adjourned by Hugh Veit at 11:30 a.m.

Respectfully submitted by Stephanie Curtis